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Commercial in Puerto Banús

Reference: R5209183



Bedrooms: by request
Bathrooms: by request
M² Build size: 61
Price: 900,000 €
Status: Sale
Property Type: Commercial
Parking places: by request
M² Plot Size:








HARRY'S

Overview:

Luxury Realty proudly presents an exclusive and unparalleled investment opportunity in one of Southern Spain's most coveted locations. This is a singular chance to acquire a meticulously established and highly profitable bar, restaurant, and café, ideally situated in the vibrant, glamorous core of Puerto Banús. Renowned globally as a beacon of luxury, sophistication, and an unceasing hub of activity, Puerto Banús attracts an elite international clientele alongside a loyal local community, ensuring a robust and dynamic commercial environment throughout the entire year. This business isn't just a venture; it's an institution within its locale, promising immediate revenue generation and substantial long-term growth potential.

A Golden Locale in Southern Spain: The Epicenter of Mediterranean Luxury

The strategic positioning of this esteemed establishment is arguably its most significant asset. Nestled in the very heart of Puerto Banús, a name synonymous with opulence and international flair, this property benefits from an incomparable flow of both discerning tourists and affluent residents. Puerto Banús, located on the sun-drenched Costa del Sol in Southern Spain, is more than just a marina; it's a lifestyle destination. Home to superyachts, designer boutiques, world-class golf courses, and an effervescent nightlife, it draws visitors from across the globe seeking an unparalleled Mediterranean experience. This constant influx of high-net-worth individuals ensures a perpetual demand for premium dining and entertainment.

Crucially, the business enjoys a front-row position right next to the main entrance of the illustrious El Corte Inglés shopping centre. This guarantees an extraordinary volume of foot traffic, consisting of serious shoppers, luxury brand enthusiasts, and casual passers-by, all within immediate proximity. This prime placement translates directly into exceptional visibility and an inherent competitive advantage. Unlike many seasonal operations, this location ensures year-round profitability, sustained by Southern Spain's enviable climate and Puerto Banús's enduring appeal as a global hotspot.

A Thriving Business with Established Success and Diverse Clientele

This is not merely a space for lease or purchase; it's an active, flourishing enterprise with a proven track record of success. The establishment boasts a harmonious blend of regular, loyal local patrons who frequent it throughout the year, complemented by a substantial seasonal influx of international tourists who converge on Puerto Banús for its renowned attractions. This dual-clientele model ensures remarkable stability and consistent revenue streams, mitigating the traditional seasonality often associated with coastal resorts. The business has been meticulously managed to cater to varied tastes and preferences, offering a versatile concept that smoothly transitions from a morning café to a bustling lunch spot, and ultimately to an vibrant evening bar and restaurant.

Its reputation for quality, service, and atmosphere is well-established, contributing to its sustained success. The "works all year around" claim is not just a statement, but a testament to its robust operational model and undeniable popularity. An investor acquiring this business gains immediate access to a profitable operation with a ready-made customer base and an excellent standing within the local commercial landscape, requiring minimal introductory efforts and offering instant returns on investment.

Exquisite Premises Designed for Profitability and Comfort

The physical premises are intelligently designed to maximize both operational efficiency and customer comfort, covering a total area of 150sqm. The interior spans 60 square meters, a perfectly proportioned space that includes a state-of-the-art, fully functional kitchen. This modern culinary hub is equipped to handle diverse menus and high volumes, ensuring smooth service and gastronomic excellence. The interior offers a welcoming ambiance, suitable for various dining concepts and ensuring a comfortable experience regardless of the weather.

The true gem of this property, however, is its expansive 90 square meter terrace. This substantial outdoor area, partly decked and thoughtfully designed, is an invaluable asset in the sunny climate of Southern Spain. Crucially, the terrace is partly covered and features a versatile closure system, allowing it to be fully enclosed and utilized even during the cooler winter months. This adaptability transforms the terrace into a year-round seating area, dramatically increasing capacity and profitability. Imagine patrons enjoying al-fresco dining and drinks, surrounded by the vibrant energy of Puerto Banús, irrespective of the season.

Flexible Acquisition Pathways for Discerning Investors

Luxury Realty offers two distinct acquisition pathways for this exceptional opportunity, catering to varied investment strategies:

Leasehold Option: For those seeking a strategic entry into this lucrative market, the leasehold option is available for €250,000. This secures the operational business. Additionally, a monthly rent of €4,500 applies, with a remaining contract duration of three years. This option provides a solid foundation to capitalize on an established, high-performing business with a manageable initial investment.

Freehold Option: For the ultimate long-term investment, the freehold option encompasses both the prime commercial local and the highly successful running business. This comprehensive package is offered at €1,250,000. Acquiring the freehold secures a valuable piece of real estate in one of Europe’s most desirable locations, guaranteeing complete ownership and control over an income-generating asset that promises significant appreciation and enduring profitability. This represents an unparalleled opportunity to own a tangible, thriving asset in a world-class destination.

Seize This Unique Opportunity with Luxury Realty

Opportunities of this caliber, combining a prime location, a robust year-round business, and flexible acquisition options, are exceptionally rare in Puerto Banús. Whether you are an experienced restaurateur, a shrewd investor, or an entrepreneur looking to establish a foothold in the luxury hospitality sector of Southern Spain, this offering demands your immediate attention. Luxury Realty invites serious inquiries to explore the full potential of this magnificent investment. Contact us today for a confidential discussion and to arrange a private viewing of this extraordinary property.

Features:

None, Air conditioning, Investment