+34 604 489 646

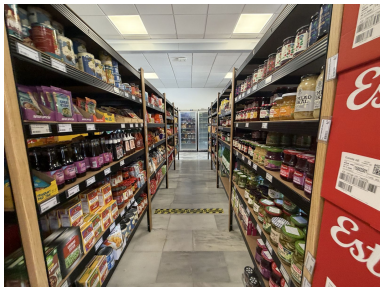
LUXURY REALTY
Real Estate Agency

info@luxury-realty.com

Commercial in La Duquesa

Reference: R5442148

Bedrooms: by request
Bathrooms: by request
M² Build size: 100
Price: 99,000 €
Status: Sale
Property Type: Commercial
Parking places: by request
M² Plot Size:



Overview:Established Scandinavian Food Shop & Successful E-Commerce Business for Sale | Prime Beachfront Location in Manilva, Costa del Sol A Rare Business Opportunity on the Costa del Sol Acquire the leasehold of one of the Costa del Sol's most established Scandinavian food businesses, combining a successful physical retail store with a fully operational e-commerce business serving customers throughout Spain and Portugal. (Business transfer including a lease agreement. The property is not included in the transaction.) Perfectly positioned just steps from the beach in Manilva Beach, one of the Costa del Sol's fastest-growing residential and tourism areas between Estepona and Sotogrande, this is an ideal opportunity for entrepreneurs looking to take over a business with an existing customer base, recognised brand and proven online sales platform. Prime Location, Prime Future Location is everything, and this business enjoys an outstanding position in Manilva Beach, an area experiencing significant residential growth, increasing tourism and a rapidly expanding international community. Thousands of Northern European residents and holiday homeowners live within the surrounding area, creating a strong year-round customer base. The shop benefits from: • Excellent roadside visibility • Walking distance to the beach • Easy customer parking • Close to residential urbanisations • High expat population • Short drive to Puerto de la Duquesa, Sabinillas and Sotogrande The location continues to benefit from new residential developments and increasing demand from international buyers relocating to the Costa del Sol. Established Retail Business Nordic Food Shop has become a recognised destination for Scandinavian food products, offering a wide selection of Swedish, Norwegian and Danish groceries that are difficult to find elsewhere in southern Spain. The business includes an attractive retail premises with an established local customer base and excellent reputation. Fully Operational Online Shop Included One of the biggest advantages is the professionally developed e-commerce platform. The sale includes the established online store at NordicFood.shop, allowing customers across Spain and Portugal to order products online with home delivery. The website already serves a growing customer base and offers fast nationwide delivery, creating revenue well beyond the local area. This provides the new owner with two complementary income streams: • Physical retail sales • Online sales throughout Spain and Portugal The online business offers excellent opportunities for future growth through SEO, digital marketing, social media and expanded product ranges. Business Highlights • Established Scandinavian food business • Prime Costa del Sol location • Just moments from the beach • Successful online shop included • Existing customer database • Recognised brand • Strong expat market • Year-round trading • Growing surrounding area • Excellent future growth potential Ideal Buyer This opportunity is ideal for: • Entrepreneurs relocating to Spain • Couples seeking a lifestyle business • Existing food retailers • Import businesses • Scandinavian entrepreneurs • Investors looking for an established business with online expansion opportunities Excellent Growth Potential The foundations are already in place. A new owner can further increase turnover through expanded product ranges, wholesale supply, click-and-collect services, catering, corporate gifting, subscription boxes, additional marketing and continued growth of the online store. Businesses that combine an excellent physical location with a functioning nationwide e-commerce platform rarely become available on the Costa del Sol. If you are looking for a turnkey business with proven operations, significant growth opportunities and an exceptional location close to the Mediterranean Sea, this is an opportunity not to be missed.

Features:

None, Air conditioning, Private garden, Alarm system, Parking, Investment