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Commercial in Marbella

Reference: R5527825



Bedrooms: 1 | Bathrooms: 1 | M² Build size: 55 | Price: 79,000 €

Status: Sale | Property Type: Commercial | Parking places: by request | M² Plot Size:













Overview:

An unparalleled opportunity awaits the discerning entrepreneur to acquire a fully operational and highly reputable specialty coffee café, strategically positioned in the vibrant heart of Marbella. This exceptional business, located on the prestigious Calle Virgen del Pilar, represents a rare chance to step into a thriving venture without the complexities and significant initial investment typically associated with launching a new hospitality establishment. It's more than just a café; it's an invitation to own a piece of Marbella's coveted lifestyle and a ready-made success story in one of Southern Spain's most desirable locations.

Unrivaled Location in the Heart of Marbella

Marbella, a jewel of Southern Spain, is globally renowned for its luxurious lifestyle, stunning Mediterranean coastline, and vibrant cosmopolitan atmosphere. This city attracts a sophisticated clientele, from affluent residents to international tourists, ensuring a constant flow of potential customers. Investing in Marbella means investing in a dynamic economy supported by year-round tourism, a robust local community, and a reputation for excellence, making it an ideal setting for a premium hospitality business.

The café's specific address on Calle Virgen del Pilar places it at the epicentre of Marbella's bustling activity. This prime central location ensures exceptional foot traffic, being mere moments away from the sun-drenched beachfront and the iconic Marbella promenade, where locals and visitors alike gather. Furthermore, it benefits from immediate proximity to major commercial districts, dense residential areas, corporate offices, and a plethora of luxury hotels and boutique shops, guaranteeing a diverse and consistent customer base throughout the day and evening.

A Business of Distinction and Proven Success

This is not merely a business for sale; it is an established brand with a solid foundation. The café boasts an impressive track record, evidenced by its loyal and extensive existing customer base. Its strong online reputation, reflected in glowing reviews and a significant social media presence, underscores its quality and popularity within the community. This proven trading history provides immediate credibility and a clear pathway to continued profitability for the new owner, eliminating the uncertainties of a start-up.

Operating as a specialty coffee establishment, the business taps into a rapidly growing and highly profitable niche market. Discerning consumers increasingly seek out high-quality, ethically sourced, and expertly prepared coffee, valuing the experience as much as the product itself. This café has successfully cultivated an environment that caters to this demand, offering a premium experience that distinguishes it from conventional coffee shops and ensures a dedicated clientele willing to pay for superior quality and ambiance.

The offering is a true turnkey traspaso, meaning it is fully equipped and meticulously prepared for immediate operation. The sale includes an extensive inventory of professional-grade equipment, stylish and comfortable furniture, and all necessary installations. This comprehensive fit-out represents a substantial investment already made, allowing a new operator to seamlessly take over without the considerable time, effort, and capital expenditure typically required to establish a new café from scratch. The premises comprise approximately 45 m² of elegantly designed internal space, complemented by valuable terrace use, perfect for enjoying Marbella's enviable climate.

Strategic Investment with Exceptional Value

A significant advantage of this opportunity is the highly attractive rental level for such a prime central Marbella location. With a current monthly rent of approximately €1,400, this lease agreement offers exceptional value, contributing directly to the business's profitability and providing a competitive edge in the local market. Such favourable terms for a hospitality business in a high-demand area like Marbella are increasingly rare and represent a key financial benefit for the incoming owner.

Beyond the immediate operational benefits, this café represents a sound investment in a thriving economic landscape. Marbella's property and business market continues to demonstrate resilience and growth, offering potential for capital appreciation and increased revenue streams. The established nature of the business, combined with its prime location and attractive lease, positions it as a robust asset with significant potential for further development and expansion under new, visionary ownership.

Embrace the Marbella Dream

This is more than just a business acquisition; it's an opportunity to integrate into the coveted Marbella lifestyle. Imagine owning a successful enterprise in a beautiful, vibrant city, where work and leisure blend seamlessly. This café offers the perfect platform for an individual or group looking to combine their passion for hospitality and quality coffee with the allure of living and working in one of Europe's most desirable destinations.

For genuinely interested parties seeking a premium, ready-to-operate business in a world-class location, this specialty coffee café in Marbella presents an unmissable prospect. Further comprehensive business information, detailed financial documentation, and an inventory of assets are available upon request to qualified individuals ready to explore this exceptional investment.

Features:

None, Air conditioning, Heating, Alarm system, Parking